

## EARTH MOVING CONTRACTORS

H T Bowling Inc  
*Fairlawn (540-639-9621)*

J R Caskey Inc  
*Oilville (804-784-8001)*

Richard L Crowder Construction Inc  
*Petersburg (804-861-1361)*

A G Dillard Inc  
*Charlottesville (434-977-3750)*

Faulconer Construction Co Inc  
*Charlottesville (434-295-0033)*

C D Hall Construction Inc  
*Richmond (804-275-8600)*

Handley Excavation & Development LLC  
*Ivy (434-293-9001)*

Hudgins Contracting Corp  
*Hampton (757-873-0199)*

J L Kent & Sons Inc  
*Fredericksburg (540-898-3359)*

Laughon & Johnson Inc  
*Bedford (540-586-8417)*

Linco Inc  
*Waynesboro (540-949-0370)*

Messer Landscape of Virginia Inc  
*Glen Allen (804-752-4900)*

George Nice & Sons Inc  
*Toano (757-565-2885)*

Partners Excavating Co  
*Harrisonburg (540-433-1475)*

Perry Engineering Co Inc  
*Winchester (540-667-4310)*

C T Purcell Excavating Inc  
*Montpelier (804-883-6333)*

R C Willis Construction  
*Virginia Beach (757-286-5859)*

K F Wilson Contractor Inc  
*Hampton (757-865-7182)*

Wolf Contractors Inc  
*Newport News (757-596-1660)*

## EDUCATION/TRAINING

Atlantic Safety  
*Midlothian (804-814-5707)*

Blue Ridge Tech Prep Consortium  
*Weyers Cave (540-453-2346)*

Caroline County High School  
*Milford (804-633-5146)*

Chesterfield Technical Center  
*Chesterfield (804-768-6160)*

Construction Safety Consultants Inc of VA  
*Glen Allen (804-217-8375)*

Culpeper County High School  
*Culpeper (540-825-8310)*

Doran Consulting LLC  
*Virginia Beach (757-368-2208)*

F.I.R.S.T. Contractors Inc  
*Richmond (804-329-9669)*

Germanna Community College  
*Fredericksburg (540-891-3000)*

Henrico County Public Schools  
*Richmond (804-652-3770)*

ITT Technical Institute  
*Richmond (804-330-4992)*

J Sargeant Reynolds Community College  
*Richmond (804-523-5600)*  
*James Monroe High School (FCRS)*  
*Fredericksburg (540-372-1100)*  
*Fredericksburg (540-372-1100)*

**Liberty University**

*Lynchburg (434-592-4846)*

**Madison County High School**

*Madison (540-948-5783)*

**Massanutten Technical Center**

*Harrisonburg (540-434-5961)*

**Norther Virginia Community College**

*Alexandria (703-845-6525)*

**Northern Virginia Community College**

*Manassas (703-323-3000)*

**Orange County High School**

*Orange (540-661-4300)*

**Piedmont Virginia Community College**

*Charlottesville (434-961-5354)*

**Rackas Pate Law, PLLC**

*Alexandria (703-922-9228)*

**Spotsylvania Career and Technical Center**

*Spotsylvania (540-898-2655)*

**Stafford High School**

*Falmouth (540-371-7200)*

**College of William & Mary-FPDC**

*Williamsburg (757-221-2263)*

**EIFS**

**A&D Applicators Inc**

*Timberville (540-896-2323)*

**Ken Hinkle Associates Inc**

*Fredericksburg (540-310-0066)*

**James River Exteriors, LLC**

*Richmond (804-271-0663)*

**Stafford Systems Inc**

*Manassas Park (703-361-0605)*

**Virginia Drywall Inc**

*Virginia Beach (757-460-0999)*

**Virginia Stucco Corp**

*Virginia Beach (757-468-2266)*

**ELECTRIC HEAT TRACING**

**Old Dominion Insulation Inc**

*Midlothian (804-674-1540)  
Virginia Beach (757-424-7149)*

**ELECTRICAL - LOW VOLTAGE**

**Rand Enterprises Inc**

*Newport News (757-247-1090)*

**ELECTRICAL CONTRACTORS**

**Armstrong Electric Company Inc**

*Lynchburg (434-528-4066)*

**Austin Electric Co**

*Chesapeake (757-420-2143)*

**B&B Electric**

*Ashland (804-752-1075)*

**Bagby Electric of VA Inc**

*Ashland (804-550-5203)*

**L E Ballance Electrical Service Inc**

*Chesapeake (757-436-9300)*

**Bay Electric Co, Inc**

*Newport News (757-595-2300)  
Suwanee GA (678-546-6400)*

**Broadway Electric Inc**

*Broadway (540-896-8923)*

**W E Brown Inc**

*Charlottesville (434-295-1177)*

**C & E Electrical Inc**

*Virginia Beach (757-474-2699)*

**Chewning & Wilmer Inc**

*Richmond (804-231-7373)*

**ColonialWebb Contractors**

*Manassas (703-396-4920)  
Norfolk (757-855-3006)  
Richmond (804-916-1400)  
Roanoke (540-989-5699)*

**Contracting Enterprises Inc**

*Roanoke (540-342-3175)*

**Crum Electric Company Inc**

*Frederick MD (301-663-3602)*

**Currin Electric Inc**

*Chesapeake (757-749-7805)*

**Davis & Green Inc**

*Richmond (804-231-9684)*

**Design Electric Inc**

*Charlottesville (434-293-7740)  
Fishersville (540-569-3050)*

**J C Driskill Inc**

*Virginia Beach (757-464-3522)*

**Douglas L Gill Inc Electrical Contractors**

*Midlothian (804-744-4455)*

**David R Hall Inc**

*Newport News (757-873-0187)*

**John E Hall Electrical Contractor Inc**

*Portsmouth (757-465-1658)*

**Hamilton Electric Inc**

*Toano (757-566-0485)*

**Harbor Construction Company, Inc**

*Hampton (757-722-9823)*

**Harris Power & Equipment**

*Williamsburg (757-258-7701)  
Yorktown (757-898-5777)*

**Rudy L Hawkins Electrical Contractor Inc**

*Chester (804-748-7200)*

**HBH Industrial Services Inc**

*Chesapeake (757-485-7946)*

**Hitt Electric Corp**

*Virginia Beach (757-422-2740)*

**IES Commercial Inc**

*Ashland (804-798-6334)  
Chesapeake (757-424-5164)  
Greensboro NC (336-478-0400)  
Roanoke (540-344-0924)*

**Instrumentation & Control Systems  
Engineering Inc**

*Ashland (804-550-5770)*

**It's Electric Inc**

*Chesapeake (757-485-8406)*

**Mac's Electric Inc**

*Chesapeake (757-547-2811)*

**Mark Electric Inc**

*Ashland (804-798-9360)*

**Mid Valley Electric, Inc**

*Harrisonburg (540-433-6815)*

**E G Middleton Inc**

*Norfolk (757-855-3351)*

**Miller & Anderson Inc**

*Clear Brook (540-662-3813)*

**Northside Electric Co**

*Richmond (804-644-2961)*

**REW Corporation**

*Portsmouth (757-686-0800)*

**RG Electric Company Inc**

*Norfolk (757-623-5012)*

**Service Electric Corp of VA**

*Chesapeake (757-543-1340)*

**Southern Air Inc**

*Charlottesville (434-975-2015)  
Lynchburg (434-385-6200)  
Mechanicsville (804-559-3947)  
Roanoke (540-362-3000)  
Winchester (540-665-1247)*

**Tolley Electrical Corp**

*Ashland (804-550-2666)*

**C E Towler, Inc**

*Midlothian (804-744-3100)*

**Triangle Electric Corp**

*Ridgeway (276-957-2281)*

**Tribble Electric Inc**

*Glen Allen (804-266-4704)*

**Truland Service Corporation**

*Alexandria (703-642-5222)*

*Richmond (804-652-2801)*

**Trumbo Electric Inc**

*Broadway (540-896-7095)*

**Varney, Inc**

*Roanoke (540-343-0155)*

**Walsh Electric Co, Inc**

*Yorktown (757-890-0636)*

**Watson Electrical Construction Co, LLC**

*Chesapeake (757-436-1006)*

*Richmond (804-550-4881)*

*Wilson NC (252-237-7511)*

**White Electric Company**

*Virginia Beach (757-431-0123)*

**York River Electric Inc**

*Yorktown (757-369-3673)*

**ELECTRICAL SUPPLIES**

**Capital Lighting & Supply Inc**

*Alexandria (703-823-6000)*

*Ashland (804-798-2155)*

*Baltimore MD (410-752-4080)*

*Baltimore MD (410-918-0540)*

*Charlottesville (434-293-8117)*

*Chesapeake (757-547-7222)*

*Farmville (434-392-1650)*

*Frederick MD (301-663-1232)*

*Fredericksburg (540-710-7200)*

*Gaithersburg MD (301-921-4446)*

*Manassas (703-361-6028)*

*Moseley (804-739-7243)*

*Richmond (804-355-8003)*

*Richmond (804-784-0224)*

*Sterling (703-444-5080)*

*Suffolk (757-484-3816)*

*Upper Marlboro MD (301-909-6484)*

*White Plains MD (301-885-3232)*

*Williamsburg (757-253-1440)*

*Winchester (540-665-9990)*

**Eck Supply Co**

*Virginia Beach (757-460-1161)*

**ELEVATOR INSTALLATION**

**Otis Elevator Company**

*Landover MD (301-324-4140)*

*Roanoke (540-343-7238)*

*Virginia Beach (757-456-0801)*

**Virginia Elevator Co Inc**

*Richmond (804-355-2148)*

**ELEVATOR MAINTENANCE & REPAIR**

**Otis Elevator Company**

*Landover MD (301-324-4140)*

*Roanoke (540-343-7238)*

*Virginia Beach (757-456-0801)*

**Virginia Elevator Co Inc**

*Richmond (804-355-2148)*

**EMERGENCY POWER SYSTEMS**

**Contracting Enterprises Inc**

*Roanoke (540-342-3175)*

**Hitt Electric Corp**

*Virginia Beach (757-422-2740)*

**Tolley Electrical Corp**

*Ashland (804-550-2666)*

**Truland Service Corporation**

*Alexandria (703-642-5222)*

*Richmond (804-652-2801)*

**EMPLOYEE BENEFITS/RETIREMENT PLAN CONSULTANTS**

**The Alcaraz Mercadante West Group of Wachovia Securities**

*Virginia Beach (757-431-6375)*

**Bankers Insurance LLC**

*Charlottesville (434-977-5313)*  
*Danville (434-792-1791)*  
*Fairfax (888-764-1776)*  
*Fredericksburg (540-735-1715)*  
*Glen Allen (804-819-7476)*  
*Harrisonburg (540-434-4469)*  
*Portsmouth (757-215-1352)*  
*Roanoke (540-904-7509)*  
*Staunton (540-213-2307)*  
*Wytheville (276-223-4318)*

**BB&T Insurance Services of Virginia**

*Blacksburg (540-808-1220)*  
*Charlottesville (434-979-7064)*  
*Fairfax (703-352-2222)*  
*Harrisonburg (540-437-1300)*  
*Martinsville (276-666-3600)*  
*Petersburg (804-733-3174)*  
*Richmond (804-359-0044)*  
*Roanoke (540-982-1600)*  
*Virginia Beach (757-490-7054)*  
*Waynesboro (540-946-6100)*  
*Winchester (540-662-3865)*

**Brown Edwards & Co CPA's**

*Bluefield WV (304-343-4188)*  
*Bristol (276-466-5248)*  
*Lynchburg (434-948-9000)*  
*Roanoke (540-345-0936)*

**Campbell Insurance**

*Lynchburg (434-847-5541)*

**CPActuaries**

*Norfolk (757-422-8880)*

**DavisWalker Advisors Inc**

*Richmond (804-560-8082)*

**Jay Dew & Associates, Inc**

*Glen Allen (804-965-9744)*

**Goodman & Company LLP**

*Danville (434-792-5334)*  
*Glen Allen (804-282-7636)*  
*McLean (703-970-0400)*  
*Newport News (757-873-1033)*  
*Norfolk (757-624-5225)*  
*Rockville MD (240-403-3700)*  
*Virginia Beach (757-457-8400)*

**HR Innovations Inc**

*Chesapeake (757-366-5200)*

**Taylor Johnson Group**

*Virginia Beach (757-468-6100)*

**Keiter Stephens Hurst Gary & Shreaves**

*Charlottesville (434-220-2800)*  
*Richmond (804-747-0000)*

**Kersey Sealey Clark & Associates**

*Newport News (757-223-6591)*

**Marsh USA Inc**

*Richmond (804-344-8658)*

**McLeod and Company**

*Roanoke (540-342-6911)*

**PBGH, LLP**

*Fredericksburg (540-371-3566)*  
*Harrisonburg (540-434-5975)*  
*Warrenton (540-347-4970)*

**Scott Insurance**

*Greensboro NC (800-997-0488)*  
*Lynchburg (434-832-2100)*  
*Richmond (804-545-2232)*  
*Roanoke (540-343-8071)*

**Spindel Agency**

*Virginia Beach (757-340-5600)*

**Strategic Employee Benefit Services of VA LLC**

*Virginia Beach (757-314-4620)*

**Tabb Brockenbrough & Ragland LLC**

*Richmond (804-355-7984)*

**USI Insurance Services Corp**

*Falls Church (703-683-5880)*  
*Glen Allen (804-200-5200)*  
*Norfolk (757-625-1800)*

**Veith & Company/The Frieden Agency**

*Virginia Beach (757-463-2333)*

**Virginia Asset Management**

*Midlothian (804-330-0711)*

**Wall Einhorn & Chernitzer PC**

*Norfolk (757-625-4700)*

**Witt Mares**

*Fairfax (703-385-8809)*  
*Newport News (757-873-1587)*  
*Norfolk (757-627-4644)*  
*Richmond (804-323-0022)*  
*Williamsburg (757-229-7180)*

**Yount Hyde & Barbour PC**

*Culpeper (540-825-6050)  
Glen Allen (804-553-1900)  
Leesburg (703-777-7739)  
Middleburg (540-687-6381)  
Winchester (540-662-3417)*

**ENERGY MANAGEMENT**

**Bay Electric Co, Inc**

*Newport News (757-595-2300)  
Suwanee GA (678-546-6400)*

**Damuth Trane**

*Newport News (757-558-0200)*

**ENGINEERING CONSULTANTS**

**AECOM**

*Roanoke (540-857-3229)  
Virginia Beach (757-306-4000)  
Washington DC (202-721-7723)*

**Alpha Corporation**

*Norfolk (757-533-9368)*

**Balzer & Associates Inc**

*Christiansburg (540-381-4290)  
Midlothian (804-794-0571)  
Roanoke (540-772-9580)  
Verona (540-248-3220)*

**Draper Aden Associates**

*Blacksburg (540-552-0444)  
Charlottesville (434-295-0700)  
Newport News (757-599-9800)  
Richmond (804-264-2228)*

**ECS Mid-Atlantic, LLC**

*Chantilly (703-471-8400)  
Fredericksburg (540-785-6100)  
Manassas (703-396-6259)  
Richmond (804-353-6333)  
Roanoke (540-362-2000)  
Virginia Beach (757-366-5100)  
Williamsburg (757-229-6677)  
Winchester (540-667-3750)*

**eTEC Mechanical Corporation**

*Richmond (804-340-1801)*

**Fluor Enterprises Inc**

*Richmond (804-330-5215)*

**Fluor-Daniel**

*Greenville SC (864-281-4400)*

**Froehling & Robertson Inc**

*Chesapeake (757-436-1111)  
Crozet (434-823-5154)  
Fredericksburg (540-891-2771)  
Richmond (804-264-2701)  
Roanoke (540-344-7939)  
Sterling (703-996-0123)*

**Hurt & Proffitt Inc**

*Lynchburg (434-847-7796)  
Norfolk (757-461-4009)*

**Pace Collaborative**

*Virginia Beach (757-499-7223)*

**Roach Consulting Engineers PC**

*Norfolk (757-627-9100)*

**Schnabel Engineering Inc**

*Blacksburg (540-953-1239)  
Charlottesville (434-975-3200)  
Gaithersburg MD (301-417-2400)  
Glen Allen (804-264-3222)  
Gwynn Oak MD (410-944-6170)  
Newport News (757-947-1220)  
Richmond (804-649-7035)  
Sterling (703-779-0773)*

**Vanderweil Engineers**

*Alexandria (703-683-9700)  
Lawrenceville NJ (609-987-1144)*

**Zannino Engineering Inc**

*Glen Allen (804-262-0299)*

**ENVIRONMENTAL CONSULTING SERVICE**

**C&W - Tesco Inc**

*Richmond (804-379-9345)*

**Professional Service Industries Inc**

*Richmond (804-262-1411)*

**W.E.L. Inc**

*Concord (434-993-2210)  
Roanoke (540-561-0735)*

**Zannino Engineering Inc**

*Glen Allen (804-262-0299)*

## ENVIRONMENTAL ENGINEERING

### C&W - Tesco Inc

*Richmond (804-379-9345)*

### Draper Aden Associates

*Blacksburg (540-552-0444)  
Charlottesville (434-295-0700)  
Newport News (757-599-9800)  
Richmond (804-264-2228)*

### ECS Mid-Atlantic, LLC

*Chantilly (703-471-8400)  
Fredericksburg (540-785-6100)  
Manassas (703-396-6259)  
Richmond (804-353-6333)  
Roanoke (540-362-2000)  
Virginia Beach (757-366-5100)  
Williamsburg (757-229-6677)  
Winchester (540-667-3750)*

### Froehling & Robertson Inc

*Chesapeake (757-436-1111)  
Crozet (434-823-5154)  
Fredericksburg (540-891-2771)  
Richmond (804-264-2701)  
Roanoke (540-344-7939)  
Sterling (703-996-0123)*

### Interlock Paving Systems Inc

*Hampton (800-572-3189)*

### Professional Service Industries Inc

*Richmond (804-262-1411)*

### Schnabel Engineering Inc

*Blacksburg (540-953-1239)  
Charlottesville (434-975-3200)  
Gaithersburg MD (301-417-2400)  
Glen Allen (804-264-3222)  
Gwynn Oak MD (410-944-6170)  
Newport News (757-947-1220)  
Richmond (804-649-7035)  
Sterling (703-779-0773)*

### Zannino Engineering Inc

*Glen Allen (804-262-0299)*

## EPOXY & CONCRETE COATINGS

### Commonwealth Epoxy Coatings/CEC Linings

*Newport News (757-223-4209)*

## EROSION CONTROL/SEEDING

### Landscape Supply Inc

*Charlottesville (434-979-8873)  
Midlothian (804-744-5445)  
Richmond (888-559-3528)  
Roanoke (800-876-2151)  
Williamsburg (757-253-8873)*

### RSG Landscaping & Lawn Care, Inc

*Lynchburg (434-993-2753)*

## ESCALATORS- INSTALLATION/MAINTENANCE/REPAIR

### Otis Elevator Company

*Landover MD (301-324-4140)  
Roanoke (540-343-7238)  
Virginia Beach (757-456-0801)*

### Virginia Elevator Co Inc

*Richmond (804-355-2148)*

## ESTATE PLANNING

### Hough Johnson

*Virginia Beach (757-493-4367)*

### Kersey Sealey Clark & Associates

*Newport News (757-223-6591)*

### Veith & Company/The Frieden Agency

*Virginia Beach (757-463-2333)*

## ESTIMATING & COST CONSULTING

### Alpha Corporation

*Norfolk (757-533-9368)*

### Brown Edwards & Co CPA's

*Bluefield WV (304-343-4188)  
Bristol (276-466-5248)  
Lynchburg (434-948-9000)  
Roanoke (540-345-0936)*

**Delta Graphic Inc**

*Chester (804-748-6448)*

**Witt Mares**

*Fairfax (703-385-8809)  
Newport News (757-873-1587)  
Norfolk (757-627-4644)  
Richmond (804-323-0022)  
Williamsburg (757-229-7180)*

**EXCAVATING CONTRACTORS**

**Advantage Excavating Service, LLC**

*Lynchburg (434-528-0111)*

**Biggs Construction Company Inc**

*La Crosse (434-774-2900)*

**J R Caskey Inc**

*Oilville (804-784-8001)*

**CMS, Inc**

*Charlottesville (434-977-1500)*

**Counts & Dobyns Inc**

*Rustburg (434-821-2774)*

**Davis & Davis Sitework Contractors Inc**

*Lynchburg (434-846-0760)*

**A G Dillard Inc**

*Charlottesville (434-977-3750)*

**Eades Building Systems Inc**

*Earlsville (434-974-9000)*

**Faulconer Construction Co Inc**

*Charlottesville (434-295-0033)*

**S W Funk Industrial Contractors Inc**

*Chester (804-748-0461)  
Elkton (540-298-0935)  
Newport News (757-826-1606)*

**C D Hall Construction Inc**

*Richmond (804-275-8600)*

**Handley Excavation & Development LLC**

*Ivy (434-293-9001)*

**Hudgins Contracting Corp**

*Hampton (757-873-0199)*

**Johnson Equipment Rental Inc**

*Lynchburg (434-237-7952)*

**J L Kent & Sons Inc**

*Fredericksburg (540-898-3359)*

**Ed Lawrence Construction Co**

*Fredericksburg (540-371-6800)*

**J E Liesfeld Contractor Inc**

*Rockville (804-749-3276)*

**Messer Landscape of Virginia Inc**

*Glen Allen (804-752-4900)*

**Moffett Paving & Excavating Corp**

*Staunton (540-886-7239)*

**George Nice & Sons Inc**

*Toano (757-565-2885)*

**Parham Construction Co**

*Charlottesville (434-295-9556)*

**Partners Excavating Co**

*Harrisonburg (540-433-1475)*

**Pembroke Construction Co Inc**

*Hampton (757-722-2591)*

**Perry Engineering Co Inc**

*Winchester (540-667-4310)*

**Precision Services Inc**

*Williamsburg (757-566-8539)*

**C T Purcell Excavating Inc**

*Montpelier (804-883-6333)*

**Superior Excavating & Construction Inc**

*Ashland (804-752-2062)*

**R C Willis Construction**

*Virginia Beach (757-286-5859)*

**K F Wilson Contractor Inc**

*Hampton (757-865-7182)*

**Wolf Contractors Inc**

*Newport News (757-596-1660)*

## EXCAVATING EQUIPMENT - HYDRAULIC

### Carter Machinery Company, Inc

*Abingdon (276-698-3162)*  
*Ashland (804-752-6070)*  
*Chesapeake (757-424-1444)*  
*Chesapeake (757-558-6506)*  
*Fishersville (540-337-4220)*  
*Fredericksburg (540-371-2844)*  
*Harrisonburg (540-432-6701)*  
*Lynchburg (434-821-7701)*  
*Mechanicsville (804-730-1810)*  
*Newport News (757-874-2340)*  
*Richmond (804-271-5952)*  
*Roanoke (540-563-0402)*  
*Salem (540-387-1111)*  
*Troy (434-589-4590)*  
*Warrenton (540-349-1100)*  
*Yorktown (757-877-8182)*

### Coastal Equipment Corp

*Virginia Beach (757-424-1900)*  
*Yorktown (757-898-1900)*

### Hertz Equipment Rental Corp

*Gainesville (703-753-9494)*  
*Reston (703-648-1750)*  
*Richmond (804-271-6473)*  
*Roanoke (540-982-0005)*  
*Virginia Beach (757-424-2110)*

### Virginia Track & Equipment Co

*Lynchburg (434-237-0768)*

## EXEC BENEFIT PLANNING-QUALIFIED/NON-QUALIFIED

### DavisWalker Advisors Inc

*Richmond (804-560-8082)*

### Virginia Asset Management

*Midlothian (804-330-0711)*

## EXHIBITS

### Creative Dimension Group Inc

*Fredericksburg (540-891-1953)*

## EXTERIOR INSULATION & FINISH

### CFW Contracting Inc

*Salem (540-389-0046)*

### HF Interiors Inc

*Roanoke (540-345-3903)*

### Interior Specialty Construction Inc

*Providence Forge (804-966-8811)*

### James River Exteriors, LLC

*Richmond (804-271-0663)*

### James River Interiors Inc

*Richmond (804-285-0616)*

### Lamb & Robinson Inc

*Chesapeake (757-483-9300)*

### McDaniel Contractor Services

*Elkton (540-298-9476)*

### PD Interiors Inc

*Waynesboro (540-942-4407)*

### Tidewater Interior Products Inc

*Norfolk (757-480-0828)*

### Virginia Drywall Inc

*Virginia Beach (757-460-0999)*

### Virginia Stucco Corp

*Virginia Beach (757-468-2266)*

### F Richard Wilton Jr Inc

*Glen Allen (804-798-1637)*